



**Marinello**  
TENDE

“ At Marinello Tende, we are committed to combining technology with our skills and passion to design the future of solar protection.



# MARINELLO TENDE

## EXPERTISE

## VALUES

## PEOPLE

A team of professionals, ready to answer the needs of our customers with competence, **gained in over thirty years of activity.**

We design and implement tools to protect people and spaces from sunlight, heat, insects, and for privacy. We manufacture **indoor and outdoor sun protection solutions, as well as mosquito nets.**

Founded in 1979, Marinello Tende has a long legacy in the industry with an experienced team of fifteen employees, and customers from more than ten different countries worldwide.

# OUR STANDARDS

We work with the utmost care and attention for our products and our customers, offering them the most efficient solutions with the **highest standards of functionality, durability, and aesthetics.**

Thanks to our experience, we are able to respond to the most complex design requirements, proving ourselves with the challenges of both the **Italian and international markets.**



# DESIGN THINKING

We design and manufacture high quality mosquito nets, roller blinds and sunscreens, created to resist degradation from use and atmospheric agents, guaranteeing a durable, functional product that also is aesthetically pleasing.

All of our products are the result of high-level design and careful selection of materials from the top suppliers.

Fabrics, aluminium extrusions, and motors are chosen to guarantee durability and to always ensure the best performance, in harmony with standards of Italian quality.



## OUR PRODUCT RANGE

Our catalogue ranges from indoor to outdoor solar protection and mosquito screens. With more than 35 different products available, each designed to meet different needs, we create customized items for our customers including roller blinds, built-in roller blinds, pergolas and mosquito nets, among many others.



# FROM TECHNICAL SUPPORT TO MARKETING: SEE THE FEATURES OF OUR CUSTOMER SERVICE.



## ONLINE ORDER FORM

It is fast and easy to place an order through our site. Just fill the form and submit your request to our team.



## COMPLETE PRICELIST

All pricing information, in an easy-to-read format, is available online so our customers have all the information they need for their desired product.



## PRODUCTION IN 10 WORKING DAYS

The average production time is ten business days, for standard colors and models.



## LEAD TIME IN 10 WORKING DAYS

Just two weeks required for production time of standard models and stock colours.



## TECHNICAL SUPPORT

Each and every blind is given its own serial number, guaranteeing immediate and exact delivery for any spare parts and replacement. We provide clear and understandable assembly instructions, as well as with demonstration videos for the motor installation.



## SALES TOOLS

We provide our dealers all information needed, including models and fabric data sheets.



## WEBSITE

Through our website, all retailers have the opportunity to access or download data sheets and marketing materials 24/7.



## SHOWROOM SAMPLES

We give our suppliers the opportunity to request a showroom sample made to measure at a special price.



## BIM READY

Free BIM objects can be downloaded from our website, made available for designers and architects.

# MARINELLO TENDE SCHOOL

We believe in the importance of informing our customers and to build a network of experts and updated retailers. With these objectives, the Marinello Tende School was born.

Once a month, our dealers have the possibility to take part in training courses on technical and business matters, held on our site and facilitated by our team.

These meetings are totally free and also open to new partners and include a half-day training to update and support all of Marinello Tende retailers.







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